

# MOHAMMED HUSSAIN

[mohammed.hussain23@hotmail.com](mailto:mohammed.hussain23@hotmail.com) | 07740049592 | [Linkedin](#) | mohammedh.co | London

## SUMMARY

Strategic Finance leader with 9+ years' experience in scaling financial operations through multiple funding rounds. Extensive experience across FP&A, liquidity optimisation, revenue growth, contracts negotiation, and investor relations. Demonstrated success working in cross-functional teams, driving profitability, and implementing robust reporting controls to support sustainable expansion

Core competencies: Financial Strategy, P&L Management, M&A, Budgeting, Financial Modeling, Business Partnering, Cost Optimisation, Contract Negotiation

Technical skills: ERP (Netsuite, Xero, Cognos/TM1), Financial Modeling, Excel/GSuite, Data Visualisation (Power BI, R, Python), SQL, Power Query, VBA, Apps Script, Salesforce

## EXPERIENCE

Strategic Finance Manager | Builder.ai (Series D Startup - App Development) | London  
Jun 2022 - Present

- Built finance infrastructure to support rapid scaling of a BNPL partner ecosystem across US and EMEA. This unlocked vital cash flow (10X liquidity gains) without increasing burn
- Partnered with Sales and GTM teams to optimise capital allocation (Ad spend, pricing, etc) as the company scaled across US and EMEA
- Implemented 20 dashboard-driven KPIs (MRR, funnel metrics, etc) to provide essential visibility on growth levers for leadership and investors
- Developed and deployed a commissions reporting tool using Google Apps Script, enabling transparency between the sales and finance org
- Interview panel member (30+ interviews to-date) - I identify candidates capable of driving transformational impact and fostering a high-performance culture

FP&A Lead | Amazon | Luxembourg  
May 2019 - Oct 2021

- Managed a \$10bn cost budget to support Amazon's logistics business ensuring the company maintained scale whilst mitigating COVID-related uncertainties
- Led automation initiatives (using SQL and scenario analysis methods) that cut budget cycle time by 50%, enabling faster executive decision-making
- Provided investor-grade reporting ensuring leadership had data-driven insights on impacts of carrier price adjustments, driving improved unit economics for 3bn units
- Managed and mentored a team of 2 who supported variance analysis, financial reporting, and helped drive process efficiencies

Senior FP&A Analyst | BCA Logistics (Automotive logistics business) | Birmingham  
Jan 2016 - Apr 2019

- Generated £100k in incremental ARR by aligning customer contracts with growth objectives and developing scalable financial strategies in partnership with revenue teams
- Developed automated reporting tools for month-end close, cutting reconciliation time and enabling more strategic FP&A focus

- Designed and implemented a proprietary data warehouse used for consolidations and reporting, saving 2 days per month

Corporate Finance Executive | Miramar Services (M&A business) | Birmingham  
Mar 2015 – Dec 2015

- Developed 3-way financial models supporting scenario analysis, enabling rapid presentation of strategic deal options to stakeholders
- Led financial due diligence and valuations for deals up to £50m
- Provided scenario analysis and financial modeling and reporting for acquisitions, supporting investor decision-making
- Key deals: £20m group acquisition, £3m fundraise for a concept pizza franchise, £7m disposal of a lubricants business

### **EDUCATION**

- ACCA | Kaplan Financial
- Financial Modeling and Valuations | Investment Banking Institute
- BSc Actuarial Science | Keele University (Top 10% of my cohort)
- A-Levels (Maths - A grade, Chemistry - B grade, Psychology - B grade) | Heart of England College

### **OTHER**

- Articles (Authored thought pieces on FP&A, Strategy, and governance):  
<https://fpa-trends.com/author/mohammed-hussain>
- CV Services: <https://linktr.ee/mohammed.hussain23>
- Languages: English (native), Urdu (mother tongue), French (conversational), Spanish (learning)
- Salsa mambo dancer, meditation coach, career mentor