

MOHAMMED HUSSAIN

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SUMMARY

Strategic Finance leader with 9+ years' experience in scaling financial operations through multiple funding rounds. Extensive experience across FP&A, process automation, liquidity/revenue optimisation, pricing, ERP optimisation, and investor relations. Demonstrated success working in cross-functional teams, driving profitability, and implementing robust reporting controls to support sustainable expansion. I've led strategic initiatives across the UK and internationally, working with teams in the US, EMEA, India, and the Middle East.

Technical skills: ERP (Netsuite, Xero, Cognos/TM1), Excel/GSuite, Financial Model Automations (Power Query, VBA, Apps Script), Data Visualisation (Power BI, R, Python), SQL, Salesforce

EXPERIENCE

Strategic Finance Manager (Jun 2022 - Present)

Builder.ai (Series D Startup - App Development) | Hybrid (1-day London)

- Built finance infrastructure for a Buy Now Pay Later (BNPL) payments ecosystem. This effort drove 10X liquidity gains across US/EMEA go-to-market (GTM) strategies
- Reduced month-end errors by c20% . Achieved by improving financial control over tool spend and boosting GL control. This enabled enhanced accuracy in capital allocation decisions
- Reallocated 10% of monthly marketing spend due to inefficient spend allocations. This boosted channel performance and ROI
- Implemented a Tableau dashboard with 20 lead/lag KPIs (MRR/ARR, funnel metrics, etc). Provided leadership with instant guidance to resolve inefficiencies and capture growth-levers.
- Saved 8 hours/month by automating sales commissions reporting with a custom web application. This enhanced transparency across org and freed up finance to focus on strategic guidance
- Served on the hiring panel (30+ interviews) to embed a high-performance culture and championed DEI

FP&A Lead (May 2019 - Oct 2021)

Amazon | Luxembourg

- Led financial planning during COVID. Managed a \$10bn logistics cost budget while reshaping strategies under extreme volatility
- Cut budget cycle time by 50%. Achieved by transforming an outdated legacy planning process (EU-wide). This enabled faster and more data-driven decision making
- Detected and fixed a \$16m finance systems error in partnership with the US tech team. This restored trust in financial reporting and strengthened governance
- Streamlined quarterly finance data archiving from 3 days to 1 day with SQL. This improved planning cycle readiness and better supported business partners
- I coached 2 direct reports in FP&A. This covered variance analysis, automation, and stakeholder engagement. I fostered a culture of high-performance and inclusivity

Senior FP&A Analyst (Jan 2016 - Apr 2019)

BCA Logistics (Automotive logistics business) | Birmingham

- Generated £100k in incremental ARR by aligning contracts with strategic growth objectives in partnership with revenue teams
- Cut reconciliation time by 50% by automating the month-end reporting process. This allowed for a deeper focus on strategic FP&A
- Implemented a data warehouse for reporting. This saved 2+ days/month on consolidations and reporting

Corporate Finance Executive (Mar 2015 – Dec 2015)

Miramar Services (M&A business) | Birmingham

- Built dynamic 3-way financial models to support scenario planning for M&A deals
- Led financial due diligence and valuations for deals up to £50m
- Key deals: £20m group acquisition, £3m fundraise for a concept pizza franchise, £7m disposal of a lubricants business

EDUCATION

- ACCA (part-qualified, 9/13 papers completed) | Kaplan Financial | ETA to full qualification: May 2026 | Currently operate as QBE
- Financial Modeling and Valuations | Investment Banking Institute
- BSc Actuarial Science | Keele University (Top 10% of my cohort)
- A-Levels (Maths - A grade, Chemistry - B grade, Psychology - B grade) | Heart of England College

OTHER

- Articles (Authored thought pieces on FP&A, Strategy, and governance):
<https://fpa-trends.com/author/mohammed-hussain>
- CV Services: <https://linktr.ee/mohammed.hussain23>
- Languages: English (native), Urdu (mother tongue), French (conversational), Spanish (learning)
- Salsa mambo dancer, meditation coach, career mentor